



UTC at a Glance

- Global Logistics Service Provider and International Freight Forwarder
- Founded in 1925, UTC represents a well established name in the maritime industry
- Worldwide, strategically located office network operating on 6 continents
- Over 450 UTC professionals, many with more than 15 years experience
- Wide ranging expertise in ocean / air / inland / multi-modal transport and customs brokerage services
- Specialized divisions for Packaging Equipment Logistics, General Cargo, Projects, Heavy Equipment, and Customs and Compliance Services
- All U.S. offices have achieved ISO 9001:2008 certification ensuring consistency in day-to-day operations







- Cargo Insurance
- Charters
- Compliance Services
- Consolidation
- Consulting
- Customized Reporting
- Customs Brokerage
- Distribution/Warehousing
- Documentation
- Duty Drawback

- Hazardous Materials
- Heavy Lift Transportation
- Intermodal Services
- Letters of Credit
- Ocean Freight
- Over-Dimensional Equipment
- Project Logistics
- Purchase Order Management
- Route and Transportation Studies
- Tracking and Tracing
- Trucking



Global Presence



North America

Atlanta Georgia **Baltimore** Maryland Chicago Illinois Cleveland Ohio Denver Colorado Houston Texas Los Angeles California Miami Florida **New York New York** Orlando Florida Philadelphia Pennsylvania Pittsburgh Pennsylvania New Jersey Rochelle Park Savannah Georgia Wilmington **North Carolina Mexico City** Mexico

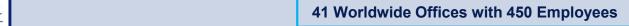
South America

Asia and Oceania

China Hong Kong Qingdao Shanghai Shenzhen India Chennai Mumbai New Delhi Taiwan Taipei

Europe

Azerbaijan Baku Finland Helsinki France Lyon Bremen Germany Nuremberg Ratingen Budapest Hungary Ireland **Tullamore** Italy Genoa Turkey Istanbul







General Cargo

Expertise in Ocean, Air, Inland and Multimodal Transportation



Skilled in a variety of industry sectors including Chemicals, Pharmaceuticals, Food, Textiles/Garments, Footwear, Glassware/Giftware, GDSM, etc.

Will provide customized solutions to pack, warehouse, route, transport, clear, insure and track shipments.

Our status as a large forwarder provides strong links to ocean and air carriers as well as truckers allowing us to negotiate favorable contract rates for LCL and FCL shipments.

Innovative services offer expertise in documentation and compliance regulations to expedite shipments.

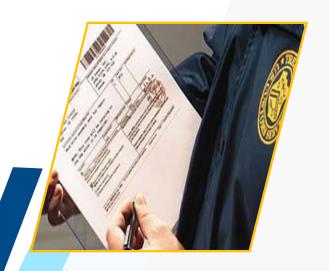
Experienced hands-on staff reacts quickly to changing market conditions to minimize service disruptions.





Customs and Compliance Services

90% of UTC LCHB's have over 20 years experience in the industry





Strategic U.S. locations and remote filing locations available 24/7.

Dedicated account representatives, experienced handson management and full corporate support.

Customs rules and regulations are complex - UTC can provide suggestions on compliant transactions while evaluating alternate options.

Core services include ABI/ACE Entry Processing, Importer Security Filings, Government Agency Processing – FDA, USDA, EPA, DOT, TSCA, etc., Duty Deferral Programs, Inbond Entries and Specialty Processing.

Specialty services include Binding Rulings, Pre-Assessment, 3rd Party Auditing PO Recommendations, SOP Classification Reviews, Import Seminars, Import Consulting and Compliance Reviews.



Packaging Equipment Logistics

Partner with customers, many for over 25 years, establishing long-term relationships built on expertise, honesty and trust



Transport containers and oversized freight internationally to remote, challenging locations.

Reliable team of experts offer an integrated approach and customized plan for each shipment.

Maintain strong links to ocean and air carriers as well as truckers experienced in all types of freight – sea/air, LCL, containerized, oversized, import and export.

Coordinate supply chain process from evaluation to implementation and execution.

Proactive in pre-planning, coordinating, routing, permitting, offloading, and clearances.

Experienced hands-on staff reacts quickly to changing market conditions to minimize service disruptions.



Heavy Equipment

Worldwide transportation and logistic handling of unique, oversized Heavy Equipment



Resources and expertise to deliver custom tailored service products – on-time and within budget.

Specializing in Construction and Infrastructure, Mining, Marine and Shipbuilding, Fire and Rescue, Agriculture and Forestry.

Offer a comprehensive range of logistics services from factory to foundation, and far beyond.

Service is tailored to individual customers and their unique products, including strategic carrier, lane-segment reviews.

Experienced team offers cargo supervision and surveys at origin and destination seaport and compliance with all local and international rules and regulations.





Projects

Transportation and Logistics from source to foundation serving all heavy industry sectors



Experts in Power Generation, LNG, Oil & Gas, Cement Plants, Mining and Manufacturing Plants.

Adept at coordinating materials and equipment from suppliers worldwide to final project sites.

Partner with 3rd party service providers who have specialized equipment and proven technical expertise.

UTC has an in house vessel chartering department to assist with large transports requiring specialized arrangements.

UTC's rail department provides customized planning and engineering services. We designed and built a 40 Foot Deck / 16-Axle Rail Car to transport oversized components.



UTC's Unique Qualifications

Transport containers and oversized freight internationally to remote, challenging locations.

Company structure allows management to be hands-on and involved in all facets of a project.

Single Source Solution Provider

UTC experts coordinate from evaluation to implementation and execution offering an integrated approach and customized plan for each shipment



Partner with 3rd party service providers with proven regional expertise ensuring compliance with local and international regulations.

Experienced team assigned to each job to streamline communications and ensure round-the-clock accessibility.



Transformer

- Origin China
- Destination Utah, USA
- Volume 2 Transformers, connecting "throat" unit + 60 crates of accessories.
- Ocean Rail Truck

Challenges

- Explosion in the port of Tianjin delayed departure of vessel. UTC Shanghai worked with Chinese authorities to move freight on original date despite disruption.
- In USA, UTC negotiated permissions and transit permits in 3 different states New Mexico, Arizona and Utah.









Scope of Work

Port-to-door operation from Mejillones, Chile to Güemes, Salta, Argentina.

Challenges

- The turbine base was 176 mt. The distance between Mejillones and Güemes is 920 km and it took 42 days to complete the job.
- To circumvent flooded roads during Bolivia's summer (rainy season), 7 by passes needed to be constructed.



- Origin Finland
- Destination Ecuador
- 14 Gensets 130 Tons
- Loaded at the port of Rauma, Finland and transported by ocean to the port of Manaus.
- Transferred to barge going to Napo River, Ecuador.

Power Engine









Antonov Project

- Origin Ljubljana Airport, Slovenia
- Destination Huatulco Bahias International Airport, Mexico
- 2x TM2500 Gen8



Dependable communications

 Freight moved inland from Koper to Ljubljana Airport Slovenia where cargo was split into 4 Antonov charters destined for Huatulco Bahias International Airport (HUX) Mexico.







- Origin Houston
- Destination Angola
- Trailer-Mounted Mobile Gas-Turbine Powered Generators

Mobile Power Plant





- Main Trailer contained approximately 90 tons + Accessories.
- Delivered 6 trailers from the Angolan port of Luanda to inland jobsite some 40 KM from the port.



What Our Customers Are Saying

"Solvay has found UTC to be a knowledgeable and reliable partner, exceeding our standards. Their teams of experts are responsive and pay close attention to details which has resulted in savings throughout our supply chain. They are proactive in offering suggestions which in turn allows us to maintain our Tier 3 C-TPAT certification."

Siva Narayanan | Director, International Operations & Warehousing | Solvay

"We commend your organized planning approach and successful execution of receiving, staging, consolidation and dispatch of cargo on our various projects. UTC's cost saving measures and well-managed, innovative strategies have supported us in enhancing our ability to meet our customers' requirements and expectations. We appreciate your commitment to quality and compliance even while encountering unexpected changing situations."

"Since my earliest involvement with UTC, I have found the company to be world class in many ways. As customs house broker for Brenntag, the staff at UTC conducts themselves in a fair, courteous, respectful and professional manner with our internal teams, vendors and government agencies. It has been a privilege to work with the fine people at UTC for over 15 years."

Terri Lee-Smith | Supply Chain Manager Brenntag Specialties



Frank Moyer | Logistics Manager FLSmidth



Thank you for your time and consideration



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