



UTC Overseas





UTC at a Glance

- Global Logistics Service Provider and International Freight Forwarder
- Founded in 1925, UTC represents a well established name in the maritime industry
- Worldwide, strategically located office network operating on 6 continents
- Over 450 UTC professionals, many with more than 15 years experience
- Wide ranging expertise in ocean / air / inland / multi-modal transport and customs brokerage services
- Specialized divisions for Packaging Equipment Logistics, General Cargo, Projects, Heavy Equipment, and Customs and Compliance Services
- All U.S. offices have achieved ISO 9001:2008 certification ensuring consistency in day-to-day operations





UTC Freight Forwarding Services

- Air Freight
- Cargo Insurance
- Charters
- Compliance Services
- Consolidation
- Consulting
- Customized Reporting
- Customs Brokerage
- Distribution/Warehousing
- Documentation
- Duty Drawback
- Hazardous Materials
- Heavy Lift Transportation
- Intermodal Services
- Letters of Credit
- Ocean Freight
- Over-Dimensional Equipment
- Project Logistics
- Purchase Order Management
- Route and Transportation Studies
- Tracking and Tracing
- Trucking

Global Presence



North America

Atlanta
 Baltimore
 Chicago
 Cleveland
 Denver
 ★ Houston
 Los Angeles
 Miami
 New York
 Orlando
 Philadelphia
 Pittsburgh
 Rochelle Park
 Savannah
 Wilmington
 Mexico City

Georgia
 Maryland
 Illinois
 Ohio
 Colorado
 Texas
 California
 Florida
 New York
 Florida
 Pennsylvania
 Pennsylvania
 New Jersey
 Georgia
 North Carolina
 Mexico

South America

Bolivia
 Brazil

Chile
 Colombia

Peru

Santa Cruz
 Fortaleza
 Sao Paulo
 Santiago
 Cartagena
 Bogota
 Lima

Asia and Oceania

China

India

Taiwan

Hong Kong
 Qingdao
 Shanghai
 Shenzhen
 Chennai
 Mumbai
 New Delhi
 Taipei

Europe

Azerbaijan
 Finland
 France
 Germany

Hungary
 Ireland
 Italy
 Turkey

Baku
 Helsinki
 Lyon
 Bremen
 Nuremberg
 Ratingen
 Budapest
 Tullamore
 Genoa
 Istanbul

41 Worldwide Offices with 450 Employees



General Cargo

Expertise in Ocean, Air, Inland and Multimodal Transportation



● Skilled in a variety of industry sectors including Chemicals, Pharmaceuticals, Food, Textiles/Garments, Footwear, Glassware/Giftware, GDSM, etc.

● Will provide customized solutions to pack, warehouse, route, transport, clear, insure and track shipments.

● Our status as a large forwarder provides strong links to ocean and air carriers as well as truckers allowing us to negotiate favorable contract rates for LCL and FCL shipments.

● Innovative services offer expertise in documentation and compliance regulations to expedite shipments.

● Experienced hands-on staff reacts quickly to changing market conditions to minimize service disruptions.



Customs and Compliance Services

90% of UTC LCHB's have over 20 years experience in the industry

Strategic U.S. locations and remote filing locations available 24/7.

Dedicated account representatives, experienced hands-on management and full corporate support.

Customs rules and regulations are complex - UTC can provide suggestions on compliant transactions while evaluating alternate options.

Core services include ABI/ACE Entry Processing, Importer Security Filings, Government Agency Processing – FDA, USDA, EPA, DOT, TSCA, etc., Duty Deferral Programs, Inbond Entries and Specialty Processing.

Specialty services include Binding Rulings, Pre-Assessment, 3rd Party Auditing PO Recommendations, SOP Classification Reviews, Import Seminars, Import Consulting and Compliance Reviews.



Packaging Equipment Logistics

Partner with customers, many for over 25 years, establishing long-term relationships built on expertise, honesty and trust



Transport containers and oversized freight internationally to remote, challenging locations.

Reliable team of experts offer an integrated approach and customized plan for each shipment.

Maintain strong links to ocean and air carriers as well as truckers experienced in all types of freight – sea/air, LCL, containerized, oversized, import and export.

Coordinate supply chain process from evaluation to implementation and execution.

Proactive in pre-planning, coordinating, routing, permitting, offloading, and clearances.

Experienced hands-on staff reacts quickly to changing market conditions to minimize service disruptions.

Heavy Equipment

Worldwide transportation and logistic handling of unique, oversized Heavy Equipment



Resources and expertise to deliver custom tailored service products – on-time and within budget.

Specializing in Construction and Infrastructure, Mining, Marine and Shipbuilding, Fire and Rescue, Agriculture and Forestry.

Offer a comprehensive range of logistics services from factory to foundation, and far beyond.

Service is tailored to individual customers and their unique products, including strategic carrier, lane-segment reviews.

Experienced team offers cargo supervision and surveys at origin and destination seaport and compliance with all local and international rules and regulations.

Projects

Transportation and Logistics from source to foundation serving all heavy industry sectors



Experts in Power Generation, LNG, Oil & Gas, Cement Plants, Mining and Manufacturing Plants.

Adept at coordinating materials and equipment from suppliers worldwide to final project sites.

Partner with 3rd party service providers who have specialized equipment and proven technical expertise.

UTC has an in house vessel chartering department to assist with large transports requiring specialized arrangements.

UTC's rail department provides customized planning and engineering services. We designed and built a 40 Foot Deck / 16-Axle Rail Car to transport oversized components.

UTC's Unique Qualifications

Transport containers and oversized freight internationally to remote, challenging locations.

Company structure allows management to be hands-on and involved in all facets of a project.

UTC experts coordinate from evaluation to implementation and execution offering an integrated approach and customized plan for each shipment

**Single
Source
Solution
Provider**

Partner with 3rd party service providers with proven regional expertise ensuring compliance with local and international regulations.

Experienced team assigned to each job to streamline communications and ensure round-the-clock accessibility.

Energy Sector



Transformer

- Origin – China
- Destination – Utah, USA
- Volume - 2 Transformers, connecting "throat" unit + 60 crates of accessories.
- Ocean – Rail - Truck

Challenges

- Explosion in the port of Tianjin delayed departure of vessel. UTC Shanghai worked with Chinese authorities to move freight on original date despite disruption.
- In USA, UTC negotiated permissions and transit permits in 3 different states - New Mexico, Arizona and Utah.



Energy Sector



Scope of Work

Port-to-door operation from Mejillones, Chile to Güemes, Salta, Argentina.

Challenges

- The turbine base was 176 mt. The distance between Mejillones and Güemes is 920 km and it took 42 days to complete the job.
- To circumvent flooded roads during Bolivia's summer (rainy season), 7 by passes needed to be constructed.

Energy Sector

- Origin – Finland
- Destination – Ecuador
- 14 Gensets - 130 Tons
- Loaded at the port of Rauma, Finland and transported by ocean to the port of Manaus.
- Transferred to barge going to Napo River, Ecuador.



Power Engine



Energy Sector

Antonov Project

- Origin - Ljubljana Airport, Slovenia
- Destination – Huatulco Bahias International Airport, Mexico
- 2x TM2500 Gen8



Dependable communications

- Freight moved inland from Koper to Ljubljana Airport Slovenia where cargo was split into 4 Antonov charters destined for Huatulco Bahias International Airport (HUX) Mexico.



Energy Sector



- Origin – Houston
- Destination – Angola
- Trailer-Mounted Mobile Gas-Turbine Powered Generators

Mobile Power Plant



- Main Trailer contained approximately 90 tons + Accessories.
- Delivered 6 trailers from the Angolan port of Luanda to inland jobsite some 40 KM from the port.

What Our Customers Are Saying

"Solvay has found UTC to be a knowledgeable and reliable partner, exceeding our standards. Their teams of experts are responsive and pay close attention to details which has resulted in savings throughout our supply chain. They are proactive in offering suggestions which in turn allows us to maintain our Tier 3 C-TPAT certification."

Siva Narayanan | Director, International Operations & Warehousing | Solvay

"Since my earliest involvement with UTC, I have found the company to be world class in many ways. As customs house broker for Brenntag, the staff at UTC conducts themselves in a fair, courteous, respectful and professional manner with our internal teams, vendors and government agencies. It has been a privilege to work with the fine people at UTC for over 15 years."

Terri Lee-Smith | Supply Chain Manager
Brenntag Specialties

"We commend your organized planning approach and successful execution of receiving, staging, consolidation and dispatch of cargo on our various projects. UTC's cost saving measures and well-managed, innovative strategies have supported us in enhancing our ability to meet our customers' requirements and expectations. We appreciate your commitment to quality and compliance even while encountering unexpected changing situations."

Frank Moyer | Logistics Manager
FLSmith





**Thank you for your time
and consideration**



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